

Job Title: Jr Development Manager

Division: Development

Location/Office: Brussels

Reporting to: Development Manager

Goodman is an integrated property group that owns, develops and manages industrial property and business space.



- + Own: Goodman buys property for the long-term, providing ongoing relationships with customers and investment opportunities for its funds
- + Develop: Goodman's tailor-made developments across the world are designed to meet the individual needs of its customers
- + Manage: Goodman's in-house property services teams ensure the operational needs of its customers are met and its assets are maintained to an exceptional standard. This generates increased customer satisfaction, higher retention rates and, in turn, secures returns for investors.

Context:

Goodman is an integrated commercial and industrial property group that owns, develops and manages real estate including warehouses, large scale logistics facilities, industrial estates and business and office parks globally. Our Continental European organisation has a centralised business development team that focuses on the exploration of new market opportunities and ad hoc projects in different areas of the company's core business.

Primary Objective of this position:

You will support on the implementation of the company's growth strategy in the short and medium term by working as a central resource for pan-European development projects; you will be given a broad range of responsibilities and will be exposed to multiple facets of both finance and real estate. The role is highly challenging, entailing a steep learning curve, and an excellent stepping stone into further roles within the organization.

Accountabilities & duties

The priority of the main duties and accountabilities will be defined in function of the needs of the organization, and require flexibility of the candidate.

They will consist of

- + Review and develop financial and feasibility analysis for different kind of development opportunities, investments and other business cases within a pan-European context.
- + Liaise with the different internal local development teams and other departments (finance, legal, ...) in order to assess the overall feasibility and profitability of a business opportunity.
- + Take responsibility for the necessary reporting for the approval process of projects and expenditure.
- + Prepare reporting documents.
- + Being a point of contact for knowledge management in areas such as development pipeline info, market info, etc.
- + Conduct market research or analysis on competitors.
- + Prepare specific presentations in the context of relationships with strategic partners.

Relationships

- + Strong relationships will be necessary with senior management, the local and Brussels teams (finance, legal, marketing, valuations, transactions, property services...).
- + Strong relationships with external advisers (consultants, contractors, legal advisors, etc.).

Skills, Knowledge and Experience:

- + University degree (e.g. commercial or civil engineering, economics, law or related field) with additional business degree – academic achievement is a clear asset.
- + Must be able to form good relationships at all levels of the business, good people skills are critical for this role.
- + Bright analytical thinker – high level analytical ability and skills – advanced excel skills.
- + Experience in real estate is a plus.
- + Must be sufficiently financially literate to develop and review complex financial feasibility models, to evaluate the impact of (potential) transactions on group and fund level (from a financial, legal, organizational perspective, ...)
- + Desired mindset and attitude:
 - Flexible and getting things done
 - Solid, convincing personality
 - Able to balance between detail and bigger picture
 - Team player
 - Punch and passion
 - Pro-active, hands-on, able to prioritize
 - Able to ‘think out of the box’ and take ownership of assigned projects
 - Excellent communication skills
 - Commercial mindset and flair
 - Driven approach and able to work under pressure
 - Willing to learn fast and take on increasingly more responsibilities
- + Good written and spoken English is critical, other European languages are an asset.
- + Must be literate in word, excel, and power point applications.
- + Must have a high level of report writing skills.
- + Flexible for travel within Europe.