

**Job Title:** Legal Manager France & Southern Europe

**Division:** Legal Department Continental Europe

**Location/Office:** France, Paris Office (preferred) or Belgium, Vilvoorde Office (alternative)

**Reporting to:** Head of Legal Continental Europe based in Belgium



- + **Own:** Goodman buys property for the long-term, providing ongoing relationships with customers and investment opportunities for its funds
- + **Develop:** Goodman's tailor-made developments across Asia Pacific and Europe are designed to meet the individual needs of its customers
- + **Manage:** Goodman's in-house property services teams ensure the operational needs of its customers are met and its assets are maintained to an exceptional standard. This generates increased customer satisfaction, higher retention rates and, in turn, secures

returns for investors.

**Primary Objective of this position:**

Proactively identify and mitigate all legal risks with a strong focus on the managing and resolving of all legal issues relating to the real estate development, M&A and property management of Goodman and its Partnerships (Funds and Joint Ventures) in France (Paris office), Spain (Madrid office) and Italy (Milan office).

### **Accountabilities & duties**

The position's key responsibilities will include:

- + Managing and resolving legal issues in relation to real estate development (mainly relating to real estate acquisition and disposal - rent/lease – sale – contracting – architectural services) in France and Southern Europe;
- + Identify risks related to projects and structures and suggest and apply legally accepted and attractive solutions to make given transactions feasible from a functional and legal perspective;
- + Negotiating and reviewing commercial contracts with customers and third parties;
- + Providing fellow legal managers with on time, pro-active and accurate support within your field(s) of expertise;
- + Working in close collaboration with the wider European and Global legal and risk team and with the business and technical development managers in the different countries;
- + Practice “preventive law” by training and educating employees on general legal and development matters;
- + Involving and liaise with external law firms in an effective way and at fair cost when necessary;
- + Ensure the coordination of legal disputes and/or litigation.

### **Relationships**

- + Internally, as member of the legal department, based in Paris, France, the Legal Manager will report to the Head of Legal Continental Europe, based in Belgium, Vilvoorde and will be working in close collaboration with the wider European and Global legal and risk team and with the business and technical development managers in the different countries;
- + Externally the Legal Manager will liaise with and manage outside counsel.

**Skills, Knowledge and Experience:**

- + Law degree from a University in France or Spain, obtained with excellent results; additional degree or LLM is a clear asset;
- + Minimum 8 years of experience (attorney at law and/or legal manager with experience in cross boarder commercial transactions) and minimum 5 years of experience in the different aspects of corporate and real estate law: rent/lease – M&A – contracting – architectural services;
- + Experience in international projects required;
- + Having a strong experience in contract drafting and negotiation;
- + Excellent command both orally and written of English, French and Spanish (one of these languages being your native language). Additional languages (especially Italian) are a clear asset;
- + Being highly professional with high integrity and interpersonal skills, excellent in analyzing legal issues and in providing pragmatic tailor made solutions, being up to speed with current market evolution, being flexible and committed to bottom line result, outgoing and pro-active, being a quick thinker and stress resistant, being a team player and computer literate;
- + Able to travel (short periods) on short notice within Europe and to work on multiple projects under tight time pressures in a fast changing environment; Open to longer stay in Brussels office during induction period.
- + Able to operate without significant supervision, and independently handle most complex matters.